

The Handshaker

VOLUME 45, ISSUE 10

2006 Board of Directors

President

Stuart Plusker

Square One Production
847-677-9844

Executive Vice President

Mark Milstein

Capital Auto Body
773-342-3100

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John Miller

Passport Software
847-729-7900

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AZBS, Inc.
312-474-9400

V.P. Programs

Sherwin Weisman

North Suburban Hearing
847-966-0060

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Coupon Cash Saver
847-537-6420

Past President

Ira Chislof

Chislof Chiropractic Center
773-763-0400

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Signs for Success of IL
847-564-3360

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312-726-0440

Edie Jerome

Metro Mortgage Services
847-776-8070

Les Kutichins

Rite Lock & Safe
847-676-0046

Alan Levin

Laner Muchin
312-467-9800X133

Brad Miller

Z Frank Chevrolet
773-508-4210

What Is The Executives Guild LTD.?

In 1961 The Executives Guild, LTD was established by a group of local businessmen. Sharing information about their lives and businesses, this sharing eventually evolved into an organization of business owners who got together to help solve each other's problems, giving each other a wide network of contacts they could rely on.

In 2006 the main objective of The Executives Guild is to develop business and referrals among its members and to promote commercial cooperation and create business opportunities between the member firms. The Executives Guild has developed into a tight-knit organization that helps participants build strong business relationships and generate new business through referrals and networking.

When you become a member of The Executives Guild you become part and partners with an organization of successful professionals each representing a specific business area and category. As a member of the organization you are assured of being the only member from your industry.

In an ever-changing business climate, you must continue to explore a full range of business-generating opportunities, whether it is membership in a networking organization or other similar organizations that afford you ways to meet new contacts and increase your business.

Tonight continue to introduce yourselves to the other attendees. You never know where your next client will come from. It could be the next hand you shake.

Visit The Executives Guild, Ltd website for more information at www.theexecutivesguild.org

Thank you all for coming and making this evening a success!

Stuart Plusker

EGL President/Owner Square One Productions



Open Categories:

Security System Sales and Repair
Residential Realtor
Employment Agency
Luggage & Leather Goods
Optometrist
Podiatrist
Ladies Clothing
Health & Fitness Center

Restaurant
Veterinarian
Cellular Phone Sales & Service
Window Cleaning
Caterer
Pension Plan Consultant
Restaurant
Hotel

SAMPLE**2006 General Meeting Calendar**

"If you would like to participate or make a presentation at a monthly meeting, contact Sherwin Weisman V.P. Programs. His phone number is 847-966-0060"

August 23	New Members—Golf Outing	Marriott Lincolnshire Hotel—Crane's Golf
September 20	Remred Bus. Prod.	Maggiano's
October 25	Networking Showcase	Rosewood Restaurant—Rosemont, IL
November 15	Bannockburn Travel	Timbers
December 6	Holiday Dinner/Installation	Wild Fire—Chicago

Meet some of our members...**FCm Bannockburn Travel Solutions****847-597-5911**

We began in 1987 as Bannockburn Travel Management with two travel consultants and a drive to succeed. Since its inception, sales had steadily increased year over year, continuing in a growth mode until 2001. As with all other travel agencies, BTM saw a sharp decline in travel sales. Recognizing that we had to carve out a finely tuned growth strategy, we focused on customer service and technology. Our ability to be flexible and invest in technology has proven to be our leading edge against all other agencies of our size. We have grown from 2 employees in 1987 to 100 local employees plus 5 in Arizona. In April of this year BTM was sold to Australian-based Flight Centre Limited. This merger is instrumental to the future growth of FCm Bannockburn Travel Solutions. By joining with a worldwide organization with locations in Asia Pacific, Europe, and North America we have become competitive in the global market. Our values and strategies have blended to create our tag line: Our People. Your Guarantee. This tag line is a succinct way to highlight our commitment to our staff and in so doing we have built a strong team within the FCm Bannockburn locations. Joe Mazza, continues as President of FCm Bannockburn Travel Solutions, and looks forward to the future knowing that the company is positioned to service all clients- leisure, corporate and groups in a global marketplace with the personal touch that has always been the company's reputation.

Burrows Moving**773-274-5500**

It was 1966 back in Chicago. The moving company was Pickens Kane. I worked 60-70 hours a week driving and packing and moving pianos... I became a professional Mover, Crew Chief. I worked for many major moving companies in the area. Moving is a science. It is all about problem solving.

I have been a mover for forty years. My wife Diana and I've been married twenty-nine years. We have two wonderful grown children, Dersu and Cassandra and a granddaughter, Ursula Burrows, born March 12, 2006. For a marriage to be happy, I believe both people have to be happy and content with themselves first and be able to stand on their own feet and the other person as well.

Chislof Chiropractic Center, PC**773-763-0400**

Chislof Chiropractic has been serving the Chicago area for over 24 years. We pride ourselves in providing high quality drug-free solutions to your health problems. Our services include chiropractic care, professional massage therapy, nutritional advice, physical therapy and weight loss programs. We are a Blue Cross/Blue Shield PPO provider and accept Medicare and most health insurance plans. We are located at 7448 N. Harlem Ave in Chicago. To schedule an appointment call the number above.

Fischel & Kahn, Ltd.**312-726-0440**

Founded over 85 years ago, Fischel & Kahn, Ltd. provides a wide range of legal services. We offer expertise and counsel in the areas of corporate, real estate and general transactional law, estate and tax planning, business succession planning, elder law, probate administration and estate and trust litigation, commercial litigation and divorce and family law. Our diverse client base includes individuals, family-owned businesses, and nationally known banks and corporations. We offer high-quality, responsive and cost-effective representation. We hope you will give us the opportunity to represent you. To learn more about our firm, visit our web-site at www.fischelkahn.com.

Meet some of our members...

Folio Press **847-299-0600**

Back in 1970 just as women started getting into the workforce, Sue Baylin, an English and social studies teacher, opened a small print shop in Rosemont, Illinois. With 3 children under 6 it was a bold move. Now 36 years later, this company represents the best in printing; offering services like single through full color, digital color, typesetting and design, mailing and warehousing. Now located at 4342 Di Paolo Center on Dearlove Road in Glenview, Sue and her staff will be happy to provide you with your marketing communication materials, stressing high quality and outstanding customer service. Call 847-299-0600 or visit the website at www.foliopress.com

Johanson Corporation **847-813-5421**

Donald Johanson, President and Owner, established Johanson Corp more than 20 years ago. Johanson Corp's focal point is providing the best service in painting, decorating and faux finishing. In doing so Johanson Corp. has become a proud member of the Painting and Decorating Contractors of America an association that supports and represents the professional community. Located in Des Plaines, Illinois they provide residential and commercial interior and exterior work in all of Chicagoland. Donald Johanson provides outstanding work with a crew that has talent and by using high quality products to ensure high quality work, thereby becoming the Painter, Decorator and Faux Finisher you can Trust!

Leslie M. Stern Design, LTD. **773-248-2049**

We are a full service residential and commercial interior firm specializing in new construction and renovations of existing space. It is their mission to design functional space that meets the client's needs while expressing his or her unique individuality. The firm's services involves space planning, lighting design, specifying and purchasing furnishings and furniture, creative design solutions for kitchen and baths and designing custom built furniture and wall units. While adhering to the ADA requirements for public safety, they also design for the disabled and the senior population to create interiors that are aesthetically appealing and accessible. Consultations are available for prospective home buyers on the best approach in developing ideas for a new home. They also can assist the seller in creating and staging a more saleable product for the real estate market.

Metro Mortgage Services, Inc. **847-776-8070 fax 847-776-8489**

Fixed rates are falling! Convert your arm loan into a fixed loan! Give yourself a gift of a fixed mortgage payment! It's still a great time to purchase a new home or refinance your current residence. Convert your arm loan into Home Security with a fixed mortgage payment each month. METRO MORTGAGE IS THE BEST IN THE INDUSTRY for personalized service, allowing dreams to become reality! Visit our website at www.metromtgservices.com for more information. Convert your adjustable rate mortgage to a fixed rate for security.

Scuba Systems **847-674-0222**

Scuba Systems is a PADI 5-Star/National Geographic Dive Center featuring an on-site 86-degree pool custom built for teaching group and private scuba diving and snorkeling. Scuba Systems offers fun scuba classes from entry level through instructor, specialties and skills reviews. Personalized gear fittings, excellent equipment servicing and rentals. The Emergency First Response courses teach CPR, First Aid and AED use for corporations and individuals. Bubblemaker Scuba diving parties are unique birthday parties and are great activities for Scouts, temple and church groups, schools and park districts. Stunning Underwater Naturalist video programs are offered by Nancy Boucha for schools, libraries, retirement centers and clubs. The fun-filled National Geographic Diver vacations led by Larry and Nancy Boucha are to some of the world's great diving destinations and feature their expert instruction on shooting underwater video and photography. Built in 1975, Scuba Systems' staff of 18 provide superior customer service and can help you explore the other 70% of the planet. Scuba Systems, 3919 Oakton, Skokie, IL 60076 (847) 674-0222 www.scubasystems.org

Square One Productions **847-677-9844**

Square One Productions, Inc. provides full service special event consultation from creation to conclusion. We understand the importance of entertaining clients and employees, family and friends, and the stress that accompanies it. A successful meeting, party, or event will make a lasting impression on all who attend. Use our years of experience, keen eye for detail, and strong customer service background to simplify the entire event planning process.

EGL Members

Contractor Commercial/Industrial

ACM Associates, Inc.

1306 S. Wolf Road
Wheeling, IL 60090

Howard Gallay

847-537-6000
847-537-8722

Architect

Alexander & Assoc., Ltd. Architects

11 East Adams St.
Chicago, IL 60603

Joe Alexander

312-880-1100
312-880-1200
alexanderarch@aol.com

Jeweler

Allura Fine Jewelers

740 N. Waukegan Road
Deerfield, IL 60015

Irving Jacobson

847-444-1600
847-444-1601
service@allurajewelers.com

Banking

American Chartered Bank

932 W. Randolph
Chicago, IL 60640

Michael Moran

312-492-1104
312-492-1105
mmoran@americanchartered.com

Heating & Air Conditioning

American Weathermakers, Inc.

335 Anthony Trail
Northbrook, IL 60062

Richard Hochschild

847-498-2800
847-498-6566
hochscr@ac-heat.net

Web Site Design

Artistic Digital Services, Inc.

1417 Darrow Avenue
Evanston, IL 60201

Brian Whyers

847-425-9907
847-425-9908
brian@artisticdigital.com

Technology Sales & Support

AZBS, Inc.

117 N. Jefferson St., Ste. 307
Chicago, IL 60661

Alexander Ziogas

312-474-9400
312-474-9418
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Travel Agent

Bannockburn Travel

2101 Waukegan Road, Ste. 300
Bannockburn, IL 60015

Marcy Gelber

847-597-5911
847-607-2161
mgelber@bannockburn.com

Mover

Burrows Moving Co., Inc.

6542 N. Clark St.
Chicago, IL 60626

Walter Burrows

773-274-5500
773-274-0353
walter@burrowsmoving.com

Auto Body Repair

Capital Auto Body

2838 N. Elston Avenue
Chicago, IL 60618

Mark Milstein

773-342-3100
773-342-7798
mark@capitalautobody.com

Messenger Service

Chicago Messenger Service, Inc.

1600 S. Ashland Ave.
Chicago, IL 60608-2099

Bill Factor

312-666-6800
312-243-7136
billfactor@chicagomessenger.com

Contractor Commercial/Industrial

ACM Associates, Inc.

1306 S. Wolf Road
Wheeling, IL 60090

Howard Gallay

847-537-6000
847-537-8722

Chiropractor

Chislof Chiropractic Center

7448 N. Harlem Ave.
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Ira Chislof

773-763-0400
773-763-2588
bigboy0400@sbcglobal.net

Comfort Shoes

Comfortable Shoes

4132 W. Dempster
Skokie, IL 60077

Howard Creinin

847-679-7463
847-679-4391
bcreinin@comcast.net

Direct Mail Advertising

Coupon Cash Saver

325 N. Milwaukee Avenue
Wheeling, IL 60090

Kevin O'Reilly

847-537-6420
847-537-6499
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Attorney-General Practice

Fischel & Kahn, Ltd.

190 S. LaSalle St., Ste. 2850
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Morry Dwyer

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Quick/Commercial Printer

Folio Press

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Glenview, IL 60025

Susan Baylin

847-299-0600
847-298-4582
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Residential Contractor

Forde Windows & Remodeling, Inc.

2824 Sugar Pine Circle
Northbrook, IL 60062

Maurice Forde

847-562-1188
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Office Supplies

Garvey Office Products

6001 Gross Point Road
Niles, IL 60714

Burt Horowitz

630-816-2205
-
burt@garveysop.com

Insurance-Commercial

HPF Insurance Agency, Inc.

515 N. Busse Hwy. 2nd. Floor
Park Ridge, IL 60068

Howard Frimark

847-692-3010
847-692-7253
howard@frimarkinsurance.com

Coffee & Vending

Ideal Coffee Service

6120 N. Pulaski
Chicago, IL 60646

Bruce Pellegrini

773-463-2400
773-463-0796
Idealcoffee@hotmail.com

Painting & Decorating

Johanson Corp.

2001 Eastview Drive
Des Plaines, IL 60018

Don Johanson

847-813-5421
847-813-5531

Accountant

Kutchins, Robbins & Diamond, Ltd.

1101 Perimeter Drive, Ste. 760
Schaumburg, IL 60173

Allen Kutchins

847-240-1040
847-240-1055
akutchins@krdcpas.com



EGL Members

Employment Law/Labor Rel.

Laner Muchin Al Levin
312-467-
515 N. State Street #2800 312-467-9479
Chicago, IL 60610 alevin@lanermuchin.com

Interior Design

Leslie M. Stern Design, LTD. Leslie Stern
773-248-2049
2131 N. Fremont St. 773-248-2077
Chicago, IL 60614 nwmexico@sbcglobal.net

Retail & Commercial Flooring

Lewis Carpet One Steven Lewis
847-835-2400
1840 Skokie Blvd. 847-835-2455
Northbrook, IL 60062 slewis@lewiscarpet.com

Property Tax Assessment/Attorney

Mayster & Chaimson, Ltd. Jerrold H. Mayster
312-444-9648
221 N. LaSalle St., #215 312-444-9710
Chicago, IL 60601 jmayster@sbcglobal.net

Mortgage Broker

Metro Mortgage Services, Inc. Edie Jerome
847-776-8070
One E. Northwest Hwy. #215 847-776-8489
Palatine, IL 60067 idoloans13@ameritech.net

Landscape Design & Maintenance

Mormino Landscape Services, Inc. Kirsten Mormino
847-955-0113
430 N. Milwaukee Avenue, Ste 15 847-955-0117
Lincolnshire, IL 60069 kmormino@morminolandscaping.com

Commercial/Industrial Real Estate

National Realty Network Kris Keller
847-852-3201
135 Park Avenue 847-381-7540
Barrington, IL 60010 kkeller@nationalrealtynetwork.net

Automotive Repair

North Shore Motor Works Marko Ratic
847-647-8717
7420 N. Milwaukee Ave. 847-647-7844
Niles, IL 60714

Hearing Aid Sales & Service

North Suburban Hearing Service Sherwin Weisman
847-966-0060
7638 N. Milwaukee Ave. 847-966-2046
Niles, IL 60714 sher1108w@aol.com

Stockbroker

Northwestern Mutual Investment Serv.LLC Kenneth Fox
847-663-7098
5215 Old Orchard Rd. #1200 847-663-7079
Skokie, IL 60077 Ken.Fox@nmfn.com

Accounting Software Sales

Passport Software, Inc. John Miller
847-729-7900
3801 W. Lake Ave., Ste. 300 847-729-7909
Glenview, IL 60025 jmiller@pass-port.com

Employee Assistance Programs

Perspectives, Ltd. Bernie Dyme
312-558-1562
20 N. Clark Street - #2650 312-558-1570
Chicago, IL 60602 bsd@perspectivesltd.com

Roofing

Pine Roofing Jay Pine
773-539-9595
5428 N. Kedzie Ave. 773-539-1500
Chicago, IL 60625 pinerooting1@aol.com

Men's Clothing

Pine's Menswear, Inc. David Iglow
847-823-1320
43 S. Prospect 847-823-1323
Park Ridge, IL 60068 pinesofparkridge@ameritech.net

Funeral Directors

Piser Funeral Services Larry Mandel
847-679-4740
9200 N. Skokie Blvd. 847-674-5900
Skokie, IL 60076 piserchapl@aol.com

Electrical Contractor

Randel Electric, Inc. Randy Sheridan
773-342-0383
2307 N. North Avenue 773-342-8433
Chicago, IL 60647 randy@randele.com

Plumbing, Sewer & Appliance Cont.

Ravinia Plumbing & Heating Co., Inc. David Ariano
847-432-5561
595 Roger Williams Ave. 847-432-5694
Highland Park, IL 60035 info@ravinia plumbing.com

Advertising Specialties

REMRED Promotional Products Kenneth Dermer
847-677-1999
4500 Oakton 847-677-8177
Skokie, IL 60077 ken@remred.com

Locksmith

Rite Lock & Safe Les Kutchins
847-676-0046
3508 Dempster 847-676-2153
Skokie, IL 60076 lkutchins@aol.com

Custom Mirrors & Shower Doors

S&S Glass Co., Inc. Scott Weingart
847-967-1700
9111 Terminal 847-967-1702
Skokie, IL 60077 ssglassco@aol.com

Scuba Diving & Snorkeling

Scuba Systems Nancy Boucha
847-674-0222
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Skokie, IL 60076 nancy@scubasystems.org

Signage

Signs For Success of Illinois, Inc. Susan Chesler
847-564-3360
3378 Commercial Ave. 847-564-3508
Northbrook, IL 60062 signsuccess@fsi.net



Birthday Wishes to...

Executives Guild wishes
these members a very
Happy Birthday!

October 30	Larry Mandel, Piser Services	piserchapl@aol.com
November 2	Don Johanson, Johanson Corp.	linneamchugh@yahoo.com
November 6	Jay Pine, Pine Roofing	pineroofing1@aol.com
November 8	Sherwin Weisman	sher1108w@aol.com
November 11	Alex Ziogas, AZBS, Inc.	alex@azbs.com
November 26	Leslie Stern, Leslie Stern Design	nwmexico@sbcglobal.net
November 29	Stuart Plusker, Square One	stuart@squareonepro.com

EGL Members

Dentist Sheldon Seidman
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Event Planners Stuart Plusker
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Advertising/Marketing Barbara Pantazopoulos
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 Oak Brook, IL 60523 barb@s3communicationsinc.com

Insurance-Employee Benefits Randal Sable
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 2809 Central Street 847-905-1917
 Evanston, IL 60201 tbs@totalbenefitservices.com

Sales Training Jody Williamson
Total Selling Solutions 847-513-6260
 5 Revere Drive, Ste. 103 847-513-6265
 Northbrook, IL 60062 sandlersi@aol.com

Florist Jenny Lee
Woodland Flower Shop 1-847-913-0500
 468 Halfday Road 847-913-0608
 Buffalo Grove, IL 60089 wdlandflowers!aol.com

Automobile Sales Lee Kaye
Z Frank Chevrolet & Kia 773-508-4210
 6060 N. Western Avenue 773-508-4123
 Chicago, IL 60659 leonkaye@zfrank.com

EGL Special Events



EGL Summer Meetings

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 Chicago, IL 60661
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The Handshaker

We're on the Web
www.theexecutivesguild.org