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February 27, 2013 Meeting Notice



Presenting tonight will be Rene Heynssens who says “The most extraordinary home landscapes have one thing in common – a shared vision between you and the landscape architect.” When you work with Heynssens+Grassman, your outdoor space will be transformed into livable environments that reflect your personal style. The perfect landscape takes root from your perspectives.

Tonight there will be two table changes. First will be during salad and entrée and the second will be during dessert and presentation. We will not do our regular introductions but will try something new.

As we go around the table we would like you to introduce yourself but more importantly tell everyone at the table something, not business related, about yourself like 1) where were you born 2) what schools did you attend 3) what is your favorite sport 4) what was the best vacation you every had 5) what do you do in your spare time? Yes, it’s new but let’s give it try...it might be fun.

Meeting Date & Time: February 27, 2013

6:00 pm—Networking - 7:00—Dinner & Program

Location: Giacomo’s Ristorante Italiano

740 N. Wolf Road, (Central & Wolf) Des Plaines , IL

847-390-7310

To participate in a program
contact the V.P. of Programs,
Ken Dermer 847-677-1999



2013 General Meeting Calendar

January 16	Closed Meeting—Members only	Rosewood
February 27	Heynssens + Grassman—Rene Heynssens	Giacomo's Italian Rest.
March 20 (new day)	Total Benefit Services- Randy Sable	KOI—Evanston
April 24	National Realty Network—Kris Keller	Marcello's-Northbrook
May 22	Open	TBD
June 26	Open	TBD
July 24	Golf Outing—	Glencoe CC
August 28	Open	TBD
Sept 25	Special Event Part 2—John Martin—Sandler	TBD
October 23	Open	TBD
November 20	Open	TBD
December 18	Holiday Dinner/Installation	TBD

* TBD—Meeting locations are being investigated and will be posted as chosen.

Study Shows Chiropractic Significantly Improves Veterans' Neck Pain Submitted by Dr. Ira Chislof - Chislof, Chiropractic & Wellness Center—847-588-0800

If you're coping with the side effects of drugs designed to lower blood pressure, you may be able to stop taking them by changing your diet. Cooking with a combination of sesame and rice bran oils, for example, may be just what the doctor ordered, according to a recent study.

For the study, which was conducted in New Delhi, India and presented at the American Heart Association's High Blood Pressure Research 2012 Scientific Sessions, researchers monitored the blood pressure and cholesterol levels of 300 people for a sixty-day period.

The average age of the participants was 57, and the ratio of men to women was approximately equal.

Divided into three groups, one group was given a blend of sesame oil and rice bran oil and told to use about an ounce with their meals every day.

The second group was given Nifedipine (also known as Adalat, Nifediac, Cordipin, Nifedical, and Procardia), a drug used to control high blood pressure.

A third group was given both the oil blend and the drug.

The results showed that the oil blend performed almost as well as the drug:

Those taking only the oil blend saw a drop in systolic blood pressure – the top number, which measures the force of blood against your artery walls when your heart is pumping – of an average of 14 points. It dropped 16 points in those who took only the drug.

The diastolic blood pressure – the lower number, which measures the force of blood against your artery walls when your heart is at rest between beats – was also reduced. The group using only the oil blend saw an average reduction of 11 points, while the drug-only group had it reduced by 12 points.

Those using both the medication and the oil saw even better results – a 36 point drop for systolic and a 24 point drop for diastolic.

As a side benefit, those using only the oil blend also had their LDL cholesterol (the 'bad' cholesterol) drop by a whopping 26 percent! And their HDL (the 'good' cholesterol) increased by 9.5 percent. There were no cholesterol benefits for those who just took the Nifedipine, but the group that took both the drug and the oils saw cholesterol results similar to those of the group that used only the oil blend.

The common side effects of Nifedipine include constipation, cough, dizziness, flushing, giddiness, headache, heat sensation, heartburn, light-headedness, muscle cramps, nausea, nervousness or weakness – plus about 25 other things. Being able to replace this drug with something natural that doesn't cause these side effects would be highly beneficial.

Of course, you should not just quit taking a blood pressure drug – that could be extremely dangerous. But consult with your healthcare practitioner and you may be able to replace the drugs, or reduce the amount you are taking, by using this oil blend or some other natural solution.



Old Clients...New Business

A mistake too many salespeople make is not keeping in touch with former clients. It's not uncommon for past clients to come to a point where they need your product or service again but don't remember how to get in touch with you. They are more likely to have your competitors' information handy. (Your competitors are still calling on your client even though you are not.)

The odds of obtaining business from a former client are typically better than the odds of obtaining business from cold prospecting. So, keeping in touch with former clients is not only the professional thing to do, it also makes good business sense.

"Keeping in touch" doesn't mean pestering them—pushing for a sale. It simply means letting them know that you are still there, ready to provide service when necessary. This can be accomplished in various ways: a regularly scheduled phone call—just to say, "Hello"; a monthly or quarterly newsletter about industry events and trends; a monthly e-mail regarding new products or services. Don't try to overwhelm your client; just make it easy for them to find you.

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LAM-001-00077

John Martin and Jody Williamson

Northbrook and Chicago

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<http://www.jw.sandler.com>

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Wet Basement Checklist

IF YOUR BASEMENT LEAKS, USE THIS CHECKLIST TO HELP CORRECT SOME COMMON WATER PROBLEMS

- Are gutters clean and free of obstructions?
- Are downspouts extended and pointed in the proper direction?
- Are there splashblocks under the gutter downspouts?
- Are the service pipes leading into the basement sealed properly?
- Are the window wells clean and draining properly?
- Is the air conditioner condensate line clean and draining properly?
- Is the yard grade sloped away from the home?

These simple maintenance items can minimize basement-related leaks. Call CRC Concrete Raising & Repair if problems persist.

CRC Concrete Raising & Repair has helped thousands of homeowners keep their basements dry with repairs that are completed from inside the home! Even better, most of our repairs are in the hundreds – not thousands - of dollars. Please contact CRC at 847-808-7400 for a common sense approach to foundation repair and waterproofing. And remember, "We Save Concrete, You Save Money!"™

Ask us about our additional concrete repair services including concrete raising/leveling.

www.WeCanRaiselt.com 847-808-7400

Patty@WeCanRaiselt.com

January - March - Got cabin fever?

Do you feel like you must get outdoors and do something?

Winter is the perfect time for **dormant pruning**! While the leaves are off of your trees, shrubs and vines, it is easier identify dead, diseased, and dying branches within the structure. Also, pruning in winter, when the plant is dormant, eliminates the concern of spreading disease or causing the plant to be vulnerable to insects. Older and young plants benefit from this technique.

Pruning is a horticultural practice that alters the form and growth of a plant. Summer pruning is done for aesthetic purposes like shaping a hedge or shearing a shrub. The purpose of dormant pruning is threefold:

Correction Rejuvenation Prevention

Many horticultural problems can be solved, and prevented, by Dormant Pruning!

Corrective pruning eliminates poor and weak branches and stems that undermine the strength and structure of the plant. For example, corrective tree pruning removes branches that could become potentially hazardous in a storm. Pruning of excessive branching to reduce overall volume encourages better flowering and fruiting, by allowing available root and energy reserves to support new growth on the remaining branches.

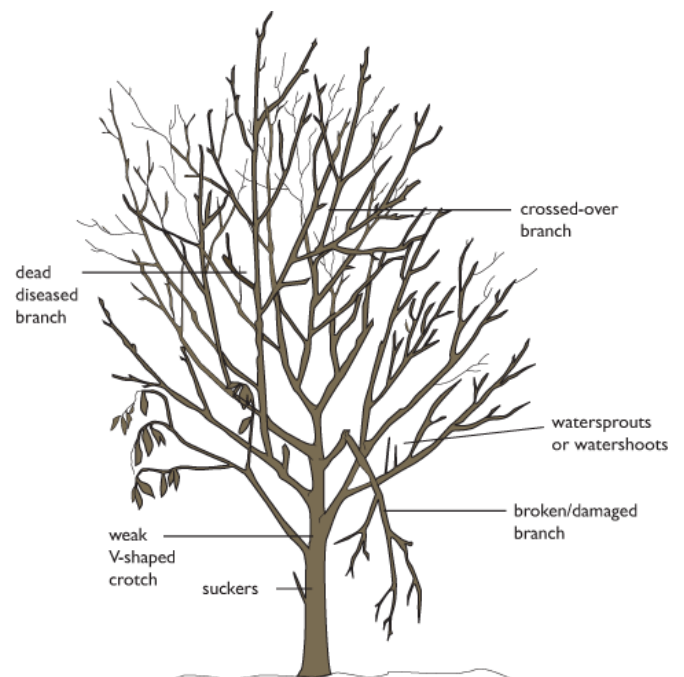
Often, older shrubs are crowded in a hedge. Or, they simply look dated and tired. **Rejuvenation pruning** removes some, or all, of the older canes. This results in newer branches and stems receiving sunlight and thereby maturing. Once the shrub has been rejuvenated, sometimes over a period of three years, annual pruning will keep the shrub looking young and healthy.

Preventative pruning eliminates dead, diseased, insect infested, damaged and crossed branches. Canker disease, and overwintering insects such as scale, can be identified and removed. Damaged and crossing branches leave open wounds in the bark layer, which can create a pathway for insects, fungus, and bacteria to enter the plant. Removing excessive branches and stems results in better air circulation, preventing fungal diseases.

Heading out in the snow to prune may sound crazy to some; but, for the brave and adventurous, it is well worth the effort!

Your trees, shrubs and vines will have vigorous growth, abundant flowering, generous fruiting, and structures that are strong all year. And you will be a step ahead of those pesky insects!

Need encouragement? Give us a call at 847.360.0440 or ask for help on line at pruning@hglandscape.com.





FOR HOMEOWNERS WHO'VE BEEN MANAGING THEIR MORTGAGE WITHOUT THE BENEFIT OF TODAY'S REFINANCE MARKET

ARE YOU BELOW WHAT YOU OWE?

PROGRAM HIGHLIGHTS

Recently, the government announced changes to the Home Affordable Refinance Program (HARP).

The expanded guidelines are designed to make refinancing into today's historically low rates assessable to more homeowners than ever before. While these changes are meant to ease the opportunity, many lending institutions continue to apply loan restrictions based on property value.

At **METRO MORTGAGE SERVICES INC.**, we are committed to the full intent of the program... to help homeowner's refinance into a better, more stable mortgage regardless of how far the value of their home has fallen below what they owe.

HARP 2.0 FEATURES

- No loan-to-value limitation
- No credit score requirement
- No worries if home has been listed for sale
- No occupancy limitations
- No appraisal if waived
- No limit on number of homes owned

Benefits

- Reduced monthly principal and interest payments, shorter term, or move from an adjustable rate mortgage (ARM) to a fixed rate
- No minimum home value required; Refinance REGARDLESS of how far you are "underwater"
- Mortgage insurance is NOT required if you don't already have it on your existing loan
- No maximum combined loan-to-value with 2nd mortgage subordinating
- Less than perfect credit OK; No mortgage lates in past 6 months, one 30 day late—OK in last 7-12 months

Eligible Property Types

- Fannie Mae or Freddie Mac homeowners
- Primary residence, 2nd home or investment properties
- 1-4 units, condos, manufactured homes, planned unit developments

Flexible Terms

- Fixed rate options; 15 or 30 year terms
- Incentives for reducing your loan term

How Do I Know If I'm Eligible?

You may be eligible for this new refinance program **even if you have been impacted by any of the following:**

- You owe more than your home is worth
- Your income has changed Your credit is not what it once was
- You missed a mortgage payment a while back
- You converted your home into a rental
- Your current loan has mortgage insurance
- You have concerns over an upcoming balloon reset
- You would like to convert your ARM into a Fixed
- You want to shorten the term of your mortgage

What if I've been turned down by lenders because I owe more than my house is worth?

Even if you've been turned down by your current servicer, the value of your home makes no difference in qualifying.

What credit score do I need to qualify?

There's no minimum credit score required, but your credit report will be pulled as part of the documentation process.

What kind of documentation will I need to provide?

HARP 2.0 will generally require your most recent tax return if self-employed or a paystub if not. Possibly one month's bank statement and that's about it.

My house is really underwater, will I need an appraisal?

There s a strong chance you won't need an appraisal at all. Do not have one ordered until you have an underwriting decision from the lender.

I've been managing my expenses, but I was late on my mortgage once last year, am I still eligible?

If you're current now, but had a mortgage late more than 6 months ago, HARP 2.0 can still work for you.

Will I need mortgage insurance?

If you don't have mortgage insurance currently, it will not be required on your new loan."

As Government Sponsored Enterprises or GSE's, both Fannie Mae (FNMA) and Freddie Mac (FHLMC) have organized to provide valuable information for eligible homeowners.

Contact: METRO MORTGAGE SERVICES, INC.
600 GREEN BAY RD.,
KENILWORTH, IL 60043

EDIE JEROME, PRESIDENT, 847 853 7150

Email: idoloans13@ameritech.net

NMLS: 195741; IL RES LIC 4392; LO 195657
BARRY JEROME, MARKETING MANAGER



PATROL & RESPONSE



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PATROL OFFICER PERSONNEL—ARE ALL UNIFORMED AND TRAINED AS WELL AS CERTIFIED BY THE ILLINOIS DEPARTMENT OF PROFESSIONAL REGULATIONS

VEHICLES—ARE MARKED AND RADIO EQUIPPED WITH DIRECT COMMUNICATIONS TO STPS's TWENTY-FOUR HOUR HEADQUARTERS IN ELK GROVE VILLAGE, IL.

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THERE IS A NEW CORONER IN TOWN

Lake County, Illinois, has just elected a new Coroner - Dr. Thomas A. Rudd.

A Coroner System is different than the Medical Examiner System that exists in Cook County. The Coroner is elected by the residents of the jurisdiction in which he serves. The Medical Examiner is appointed by the President of the County Board, like Cook County.

The Coroner is responsible for the orderly processing of deaths that take place in the jurisdiction. When there is a death (accidental, homicide, hospice) the Coroner Deputy Investigator processes the scene for information leading to the cause and manner of the death. Usually something that we can all related to, a hospice death, is just a matter of coordinating information with the deceased's doctor. But when it comes to accidental death or homicide then the Coroner's work becomes complicated. He will perform an examination of the body, looking for evidence of external causes of the death as well as take blood and saliva samples for internal causes of the death. The testing facilities in Waukegan, home of the Lake County Coroner has state of the art testing equipment which is the envy of all the Illinois (especially Cook County) and southern Wisconsin jurisdictions The Coroner's Office also coordinates mass casualty actions, much like those recently in New Jersey. He also issues permits for the disposition of cremation as well as death certificates. The Coroner is the next in line to the Lake County Sheriff's Department and all Investigators are sworn deputies.

Pictured is Larry Mandel, Managing Director, Piser Funeral Services with the Chief Deputy Coroner, Orlando Portillo, during our recent continuing education session.

Larry Mandel, Piser Funeral Services
847-679-4740



Embrace Change (or Embracing Excellence)

Over the last several years, I have seen – and I’m sure you have to – a growing trend by consumers to seek design solutions that are not traditional. Instead, clients are demanding designs that are customized to create environments that meet their unique and what some might even call atypical lifestyles.

As a design professional, I crave these opportunities, because they let me flex my creative muscles and provide the personalized design that is the essence of what I do. These opportunities also allow me to solve challenges I would not encounter in a more “traditional” project.

Recently I had such an opportunity to flex my creative muscles and create a unique living environment. Before I tell you what I did, let’s review what I mean by a more “traditional project.

Spaces in the 80’s and 90’s were designed around the themes of “bigger is better” and “formal is better.” It was not uncommon to see massive kitchens that would not have been out of place in an upscale restaurant, and bathrooms that featured swimming pool sized tubs and showers that resembled car washes. Formal areas such as the living room and dining room were designed with the apparent goal of replicating palaces or museums. Bedrooms were small, and a place to sleep. If I could not design to those specifications, I would be in trouble.

Today, our lifestyles are different. We spend most time in the kitchen or the family room, so we want those rooms to be functional, attractive and comfortable. But they do not have to be huge and certainly not formal. Bedrooms still are usually the place to sleep, except for the Master Suite.

So imagine my excitement when a client came to us with a request to complete a whole house transformation with the cornerstone being the creation of a Master Suite that would provide the perfect refuge for relaxation and rejuvenation of the body and soul.

Now I understand that this is not the “typical” project. So I should tell you that our clients both lead chaotic lives with great mental and physical demands. They wanted and needed a sanctuary, and they wanted that to be the Master Suite. We accomplished this through structural change, the inclusion of critical functional elements, and the creation of a warm, inviting environment.

The structural changes allowed us to create a “bigger is better” living area. I created a 1,500 SF Master Suite from what had been a much smaller area. I took attic space and converted it to the husband’s closet. A small Kitchenette (yes, a Kitchenette in the Master Suite) was hidden behind one of the walnut walls, and an exterior Balcony was converted into the Sitting Room. Additionally, the Master Bath Foyer was defined and refined by adding a towel storage cabinet and adding a pair of pocket doors adjacent to the Bedroom.

There were also some functional “creature comforts” that were integrated to enhance the experience such as a towel warming drawer in the Master Bath, heated floors in the Sitting Room and Master Bath, a multi-component shower system with different shower settings for the husband and wife, and a structured wiring system that controls everything from the HVAC to the lighting to a whole house I-Pod dock system.

To create the warm, inviting environment the homeowners wanted, the suite evokes the essence of a European spa. We used strong, clean lines, soft edges and various materials throughout the suite to evoke that essence. Within the Master Bedroom/Bathroom we incorporated walnut cabinetry, Jerusalem stone, pillowed marble and mosaic tiles. The resulting aesthetics were a result of the marriage of a variety of textures and materials. Throughout the suite we employed a neutral palette to enhance the warmth of the space.

Professionally, I am very proud of what was created. But even more satisfying was the comment from the husband when the job was done. “Most people look forward to going on vacation to get away. Here we have a sense of peace and relaxation every day.”

Embrace the changing desires of your clients and create something excellent. Great design is about creating a true, living reflection of the people who live in the space.

Contact me at: Michael@michaelmenn.com or 847.770.6303

Michael Menn, LTD

Johanson Decorating is using 2013 to propel not only our company but also to propel other EGL companies via networking. We believe that a successful business thrives when working with other successful businesses. So for 2013, we are committing to getting as many leads as we can for you because the more successful we can make our partners, the more successful we become.

As a reminder, we provide interior and exterior painting and decorating in residential and commercial properties. Our services include basic wall painting, faux finishing, wallpapering, murals, power washing, and much more. Where we work:

- Houses
- Apartments
- Condos
- Restaurants/Bars
- Retirement Communities



- Municipal Buildings
- Offices
- Park Districts
- Theatres/ Banquet halls
- Many more

Our new mind set is to ask anyone and everyone to work with us and to work with you.

Don't ever assume someone is a "NO".

So how do we approach others about each other's businesses?

- While doing an exterior estimate for painting we can mention Heynessens and Grassman for their landscaping design or if we notice a problem with their concrete driveway we can talk about CRC Concrete Raising and Repair.
- Talk to people. See what their interests at the moment are. Is someone going on vacation and may need the services of Travel by Marcy? Are one of your prospective clients or current clients in need of carpeting? Lewis Carpet would be glad to help. A small business owner could use Matrix Services to be able to process credit cards.
- Prospective clients and current clients will not see you as just trying to sell you on something, in fact they will see you as trustworthy and helpful by providing trusted referrals based on their needs. Being pro survival is key to sales today. Clients don't want information they want solutions.
- Keep everyone in the guild in mind while approaching a sale or client. It is our goal as to act as an impromptu employee for every business in the guild. By doing this we will want to sell for the better good of "our company".

Successful people are always looking for opportunities to help others. Unsuccessful people are always asking, "What's in it for me?" – Brian Tracy



It's Duxler's 30 Year Anniversary
and we're having our first ever

AUTO CARE SUPER SALE!

It has been an amazing 30 years and we'd like to say **"THANK YOU"** and express how extremely grateful we are to all of our loyal customers.

Your patronage has helped Duxler Auto Care become one of four Top Shops nationwide in Tire Magazine's **"2012 Top Shop"** competition, as well as winning the 2012 Angie's List **Super Service Award!**

To show our appreciation, we are extending ten special deals **"EXCLUSIVELY"** to the dedicated customers that have made it possible for Duxler to grow as a business and participate in the local communities in which our stores serve.

Please take advantage of these deeply discounted and limited time **"AUTO CARE SUPER SALE"** offers and apply them now towards overdue vehicle services, repair or maintenance!



FLUID FLUSH PACKAGE
\$314.75

a \$514.⁷⁵ Value!

SAVE \$200

plus... GET A FREE TIRE ROTATION

REGULAR PRICING:

Transmission Flush and Fill: \$119.95

Coolant Flush and Fill: \$84.95

Power Steering Flush and Fill: \$84.95

Brake Fluid Flush and Fill: \$84.95

Throttle Body w/Fuel Injection: \$139.95

TOTAL: \$514.75

Prices are vehicle dependent.

COMBINE any YELLOW BOX ITEMS BELOW and GET an ADDITIONAL 10% OFF LABOR!

\$20.⁰⁰ OFF
BATTERY REPLACEMENT

HALF OFF
LABOR ON 4 TIRES & WHEEL ALIGNMENT
Savings of \$71.⁵⁰

\$17.⁹⁵
OIL CHANGE

\$49.⁹⁵
ANTI-FREEZE FLUSH & FILL

20% OFF ANY SINGLE SERVICE!
Cannot be combined with any other sale offer. Good toward one specific line item per invoice. Does not apply to entire invoice.

FREE CHECK ENGINE DIAGNOSTIC!
Savings of \$95.⁰⁰

3 OIL CHANGES FOR THE PRICE OF 2
\$49.⁹⁰ + TAX

TIRE ROTATION & BALANCE \$15.⁰⁰
or TIRE ROTATION, WHEEL BALANCE & ALIGNMENT \$90.⁰⁰
Savings of \$71.⁵⁰

FREE OIL CHANGE WITH SERVICE OF \$300.⁰⁰ or MORE. FREE SYNTHETIC OIL CHANGE WITH SERVICE OF \$500.⁰⁰ or MORE.

Sale ends March 31, 2013. PLEASE NOTE: These are exclusive stand-alone "Super Sale" offers that CANNOT be combined with other coupons/advertisements or be applied retroactively for previously completed work. (No refunds will be given.)

2013's Top Travel Trends and Destinations

Want to know where to go and what to see in 2013?



We're seeing a number of new destinations emerge as must-visits, including [Myanmar](#), [Bhutan](#) and [Chile](#), lesser-developed destinations that give a more immersive experience than a traditional luxury vacation. [Cuba](#)

and [Vietnam](#) are also high on the list of emerging areas.

Cruising, both ocean and river, as well as multi-generational travel remain strong trends as well.

In terms of destinations, [Italy](#) remains a top international spot, as well as [South Africa](#), [France](#), [Australia](#) and [Argentina](#).

Domestically, [Napa Valley /Sonoma](#) claim the top spot as the most sought after U.S. destination, bumping both [Maui](#) and [New York](#) from their touted positions. While [Las Vegas](#) remains on the list, the city now shares an unlikely fourth place juxtaposed with the state of [Alaska](#). Families will visit Italy, Costa Rica, England and Mexico. Couples will consider Italy, French Polynesia, France, Bali and Fiji.

As in past reports, the motivation behind travel continues to be: seeking authentic experiences in new destinations; rest and relaxation; personal enrichment; seeking adventure; and spending time or reconnecting with loved ones – again, supporting the emerging destinations as well as emphasizing multigenerational travel as one of the biggest trends for 2013.

What do you think? Will you be visiting any of these destinations in 2013?

Travel by Marcy
Marcy Gelber
847-897-7001

marcy@travelbymarcy.com



Garage Door Maintenance and Safety is #1!!

Your garage door is the largest moving object in your home. Proper installation, operation and maintenance and testing are necessary to provide safe, trouble-free operation. An improperly operated garage door or garage door opener system can exert deadly force when the door closes which can lead to serious injury or death upon contact with a person. A few safety precautions can protect you and your family, friends and business associates from potential harm.

(1). Garage Door Systems are not toys:

Do not stand or walk near or under a moving door. Do not let children or adults play "beat the door" as it is closing. Know how to use the emergency release assembly located on the garage door open system in case someone is pinned under the door.

Do not let children play or use the remote transmitter or remote controls. Always place them out of reach of the children in residential applications. The wall push button/station should also be placed at least 5' from the floor and away from all moving parts. This should be mounted where you can clearly see and moving garage door.

When operating the door from the wall station, the outside keypad or the remote transmitter keep the door in sight until it completely stops moving.

(2). Garage Door Safety Systems:

Make sure your garage door has a closing safety device. If that feature is not present, it should be replaced. Garage Door openers manufactured after January 1, 1993 are required by federal law to have advanced safety features which comply with the latest UL 325 safety standards.

(3). Routine Maintenance

Finally, take a few minutes and inspect and test your complete garage door system. Release the door from the opener and lift and lower the door by hand. It should move with relative ease. If it does not, then service is needed. **THIS SHOULD BE CONDUCTED BY A PROFESSIONAL- NEVER TRY AND ADJUST THE GARAGE DOOR ON YOUR OWN!! THE SPRINGS AND CABLE ARE UNDER TENSION AND CAN CAUSE SERIOUS INJURY OR DEATH IF NOT PROPERLY MAINTAINED!!**

For more information or if we can be of further help or assistance in this field please contact us at your earliest convenience.

John Bradley

Raynor Door Co.

847-441-6900

Next Month: How to use your smart phone to control and operate your garage door opener system!

**Happy Birthday
from the
Executives Guild**

Birthday Wishes to...

January 1	Michael Menn, Michael Menn Ltd.	michael@michaelmenn.com
January 1	Alex Etman, SVET Russian Media	alex@svet.com
January 29	Randy Sheridan, Randel Electric	randy@randele.com
February 1	Jared Margolis, MK Asset Mgmt.	margolis@mkasset.com
February 5	Les Kutchins, Rite Lock & Safe	lkutchins@aol.com
February 27	Scott Bernstein, BSSI2, Inc.	sbernstein@bssi2.com



**Just a reminder that the March meeting will be held on
March 20th and not March 27th in respect for the religious
holiday of Passover**

Action Items

EGL Open Category List

Ad Agency	Lighting Supplies/Servs
Appliance Repair	Luggage & Leather Goods
Appliance/Electronic Sales	Residential Roofing
Auto Body Repair	Veterinarian

Meeting Attendance & Dress Code:

1. It is the obligation of every member that attendance at monthly general meetings should be as follows: "Members are required to attend ten (10) meetings in a calendar twelve (12) month period."
2. Business Casual is the dress code for our meetings.

Executives Guild, Ltd.
P.O. Box 1743
Des Plaines, IL 60017
Phone: 312-604-5018
E-mail: patkelps@globalgds.com

**Executives
Guild, Ltd.**
Building Business Through Relationships

We're on the Web
www.theexecutivesguild.org

Reply To: 312-604-5018 or patkelps@globalgds.com

**(If you are considering bringing a guest, don't forget to contact the office or
V.P. Membership— Steve Lewis—847-835-2400, before extending your invitation.)**

Prospect Name:

Prospect Company:

Phone Number:

eMail:

Category represented:

Food Choices: Family Style Dinner (Italian Dinner)